Market Intelligence & Analytics



27th November 2023

The Board of Directors
Muthoot Microfin Limited 5th Floor,
Muthoot Towers, M.G. Road,
Cochin -682035, Kerala, India

Dear Sir,

Re.: Proposed initial public offering of equity shares of Muthoot Microfin Limited (the "Company", and such offering, the "Offer")

We refer to your e-mail/ request dated 2nd February, 2023 regarding the content provided to you for your use by CRISIL MI&A Research as part of your subscription to its Industry Research on the following industry:

 CRISIL Market Intelligence & Analytics (CRISIL MI&A) on Indian Microfinance Industry – November 2023

As requested by you, we accord our no objection and give consent for including our name as an independent research provider, reproducing, extracting or utilizing the report, whether in whole or in part (hereinafter referred to as "Material"), including references to such Material made from the Report made available to you as part of the above subscription in the red herring prospectus ("RHP") and the prospectus ("Prospectus") to be filed with the Registrar of Companies ("RoC"), Securities and Exchange Board of India ("SEBI") and the Stock Exchanges or any other document to be issued or filed in relation to the Offer in India, including any publicity or other materials, marketing materials, statutory advertisements, presentations or press releases prepared by the Company or its advisors, including any international supplement of the foregoing for distribution to investors outside India to be issued or filed and research reports prepared by the Company (collectively along with International Wrap, RHP and Prospectus, "Offer Documents") and any other corporate or investor presentations or press releases prepared by the Company in relation to the offer subject to the following:

- Your reproducing the Material, completely or partially, as required, without changing the meaning or context of the Material, clearly mentioning the document source & date of release. Eg. - CRISIL MI&A on Indian Microfinance Industry – November 2023.
- Your ensuring that there is no misrepresentation/modification to our views/opinions and that the Material is not mentioned out of context or misguidingly.
- Your ensuring that the Material consisting of charts/graphs also contains the relevant texts explaining the charts / graphs.
- Your ensuring that the Disclaimer of CRISIL (given below) is also reproduced along with the Report, at the relevant place in the Offer Documents.

You agree and undertake not to misrepresent, make any changes to, obliterate or tamper with the Report or present any part thereof out of context or in violation of applicable laws and regulations, if any. Further, you acknowledge and agree that CRISIL does not accept responsibility for the Offer Documents or any part thereof, except in respect of and to the extent of the Material reproduced or included in the Offer Documents subject to the below stated disclaimer. We confirm that information contained in the Materials have been obtained

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or derived from publicly available sources, which we consider as reliable and after exercise of reasonable care and diligence by us.

Given below is the disclaimer to be used in the Offer Documents.

"CRISIL MI&A, a division of CRISIL Limited (CRISIL) has taken due care and caution in preparing this report (Report) based on the Information obtained by CRISIL from sources which it considers reliable (Data). This Report is not a recommendation to invest / disinvest in any entity covered in the Report and no part of this Report should be construed as an expert advice or investment advice or any form of investment banking within the meaning of any law or regulation. Without limiting the generality of the foregoing, nothing in the Report is to be construed as CRISIL providing or intending to provide any services in jurisdictions where CRISIL does not have the necessary permission and/or registration to carry out its business activities in this regard. Muthoot Microfin Limited will be responsible for ensuring compliances and consequences of non-compliances for use of the Report or part thereof outside India. CRISIL MI&A operates independently of and does not have access to information obtained by CRISIL Ratings Limited, which may, in their regular operations, obtain information of a confidential nature. The views expressed in this Report are that of CRISIL MI&A and not of CRISIL Ratings Limited. No part of this Report may be published/reproduced in any form without CRISIL's prior written approval."

The material may be shared by the Company, with the book running lead manager(s) (including their affiliates) ("BRLMs") and advisers concerned in the relation to the Offer. We also consent to the inclusion of the Report, this letter as well as the engagement letter dated May 2023 executed between us and the Company as a part of "Material Contracts and Documents for Inspection" in connection with the Offer, which will be available for public for inspection from the date of the RHP until the Bid / Offer Closing Date and have no objection with you sharing the report with any regulatory or judicial authority as required by law or regulation in relation to the Offer or pursuant to a request / order passed by any authority.

Further, we consent to (i) the Report (together with any amendments, modifications, alternations);(ii) this Letter; and (iii) the engagement letter dated May 2023 executed between us and the Company being hosted on the website of the Company, being made available to the public on such website and a link to the Report being disclosed in the Offer Documents till the completion of the Offer.

This letter may be shared by the Company, with the Book Running Lead Manager(s) and advisers concerned in relation to the Offer. We authorise you to deliver this letter of consent to SEBI, the Stock Exchanges and RoC pursuant to Sections 26 and 32 of the Companies Act, 2013 and the rules notified thereunder, each as amended or any other legal, governmental or regulatory authorities as may be required in connection with the Offer.

We confirm that we are not and have not been engaged or interested in the formation or promotion or management of the Company and as per our records and information submitted by the Company, we confirm that the Company, its Promoters, Directors, Key Managerial Personnel, Senior Managerial Personnel and BRLMs as stated in Annexure A are not a 'related party' of CRISIL Limited, as per the definition of 'related party' under the Companies Act, 2013 and the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, each as amended, as on the date of this letter. We confirm that we are an independent agency with no relationship with the Company or its current directors, promoters, key managerial personnels or the BRLMs as on date.

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We further confirm that we have, where required, obtained requisite consent or duly acknowledged the source(s), as may be required, by any governmental authority or other person, in relation to any information used by us in the Material. We further confirm that there are no further consents, permissions, approvals, or intimation required for the quoting or sourcing of information and data or reproduction of content contained in the Material in any Offer Documents.

We represent that our execution, delivery and performance of this consent has been duly authorized by all necessary actions (corporate or otherwise).

This letter may be shared by the Company, with BRLMs and advisers concerned in relation to the Offer.

This letter does not impose any obligation on the Company or the BRLMs to include in any Offer Document all or any part of the information with respect to which consent for disclosure is being granted pursuant to this letter provided that the terms of this letter are complied with.

We agree to keep strictly confidential, the non- public information relating to the Offer until such time that: (A) such disclosure by us is approved by the Company; or (B) such disclosure is required by law or regulation; or (C) such information is already in public domain or comes into public domain through no fault of ours.

For CRISIL Limited

* CR SOLLIN

DIA

Dharmendra Sharma Director- MI&A

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